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Security News You Can Use

September 2013



FLAM'S LOCK & KEY

Protecting What **You** Most Value

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Change Is Happening

Dear Victoria,

We know your time is valuable, but we also know that security is an important topic to you. We'll do our best to keep you informed about current issues in security as well as new products or services that may be helpful to you. We always welcome your feedback or suggestions on the information you need to know.

We appreciate your business and always keep your security at the top of our list. If there is anything that we can do to help you, please don't hesitate to ask.

Protecting What You Most Value,

Victoria & Jack Flam

Coming October 24, ASSA ABLOY 's

Security Professional Showroom



The Security Professionals Showroom (SPS) is the latest addition to the ASSA ABLOY fleet of mobile innovation showrooms and displays products from 5 different group brands: Adams Rite, Arrow, HES, Medeco, and Securitron. Since its debut in January, the SPS has visited over 50 cities and hosted over 100 events, offering hands-on time with ASSA ABLOY's newest products. What makes the SPS innovated is during the tours, you are able to preview the newest product innovations from ASSA ABLOY including,

- Full suite of Arrow Revolution which are aesthetically pleasing Touch Screen Locks, with voice guided programming
- Arrow levers with classroom intruder function for K12 applications
- Medeco's Smart High Security Solutions with patented key control
- Fire, outdoor, and windstorm rated solutions
- Stand alone Medeco loss and liability products that retrofits existing hardware
- Smart magnalocks with integrated camera and motion detector from Securitron
- New electrification options for aluminum storefront doors by Adams Rite
- ASSA ABOY latest product Aperio which provides real-time wireless access control with audit trail



As an authorized Medeco Security Center, we are excited to have the SPS at our facility October 24 from 10 AM to 1 PM. Call today to reserve a tour time, stop by on the 24, or Register below. See you on then!

Register Now!

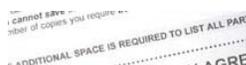
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Save Money, Protect Residents While Reducing Liability

The property management company that manages Lincoln Square Apartments was having trouble with key loss and duplication. The liability of a compromised key system was considerable and the cost of rekeying so frequent it was overwhelming. Medeco XT was deployed on resident doors, common areas and office spaces which helped solved Lincoln Square Apartments issues.



Medeco XT is designed to help property management save



money, protect residents while reducing liability. Administrators have full control of access rights without visiting doors. This access allows controlled access to doors by time and date with audit if something is amiss. Contractors are issued keys that are programmed for specific dates and times. When tenants leave, the keys can be programmed to expire automatically at the end of the lease. Hotspots allow tenants to received updates without management assistance.

Designed with you in mind, Medeco XT will save you money, protect your residents while reducing liability. Contact us today for a free security assessment. We will review your facility to determine which Medeco eCylinder solution is right for you.

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Product Spotlight

Medeco Aperio M100



ASSA ABLOY Aperio technology is a global wireless platform that reduces the cost and inconvenience of traditional access control - without the hassle of complex site surveys. The heart of Aperio is a short-distance, wireless communication protocol, designed to link with an online electronic access system with an Aperio enabled mechanical lock.

The Medeco M100 battery operated mortise lock with Aperio Technology makes it easy and cost effective to bring access control to applications where audit trail and monitoring are becoming increasingly critical. The M100 uses local wireless communication between the lock and an Aperio hub to connect to an access control system, eliminating the cost and inconvenience of bringing wiring to the door opening.

Technical Specifications Include:

- Utilizes IEEE 802.15.4 wireless communication between the lock and an Aperio hub that is connected to the electronic access control system
- Real-time communication with the access control system for greater security and control
- Real-time door status
- Advanced data security with standard encryption techniques
- AES 128-bit encryption
- Supports HID® 13.56 MHz iCLASS® with full authentication and in all formats
- Integrated reader and radio
- Auto re-lock

- Provides alarms for for tamper, low battery and lock jamb messages
- Available in retrofit mortise (M100) and cabinet lock (K100)

More information on Medeco M100 [can be seen in this video](#). Contact us today for a free demonstration of the latest in lock technology.

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Ask The Security Expert



This month I am sharing security tips by fellow MSC Goldy Locks serving the Chicagoland area

Simple Steps to Make Your Business More Secure

If you are a business owner, the safety and security of your valuable items is of the utmost importance. By installing a comprehensive commercial security system, you will help to ensure that all of your irreplaceable and valuable items are protected. Here is an overview of some of the simple steps that you can take to make your business more secure.



Deadbolts - Securing the doors and entry points of your business is the first step and a great way to enhance security. By installing high security deadbolts on your doors, you will make it harder for criminals to gain entry into your business. In addition to installing Grade 1 high security deadbolts, you may consider installing a security door over your front entrance.

Security Cameras - A security camera system is a must for any business owner looking to protect his or her property. When you install security cameras in your business or office space, you will be able to monitor the safety of your property during regular business operations, as well as after hours. The presence of security cameras will also deter theft by letting criminals know that you are aware of everything that is happening around your property.



Burglar Alarms - When you lock up at the end of the day, you want to have the peace of mind that comes from knowing that your business is still properly protected and secured. By installing a burglar alarm system, you will fully secure your property from a break in. If an unauthorized person enters your building, a burglar alarm will alert either a private security company or the police within seconds.

If you are a business owner in our area looking to enhance your security, contact us to learn more about our security system services. From commercial security cameras and alarms to security doors and much more, we offer a full range of products that are designed to fully secure your business. Call us at (818)

789-5024 to speak with our commercial security professionals about the terrific security products we have to offer you.

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Celebrating 60 Years - Thank You



Frank and I are proud to have served the Sherman Oaks area for 60 years and look forward to serving another 60. Our success is because of you, our valued customers. To celebrate we are inviting all our valued customer to our Customer Appreciation Day on October 24. Being in business for 60 years, we have seen security evolve in such amazing and hi-tech ways. As your local security expert, we pride ourselves on staying current with technology and regulations keeping you and your business safe and secure. From 10 to 1 on October 24, the ASSA ABLOY mobile showroom will help us celebrate our past 60 and future 60 years by showing you the latest in security technology. We look forward to seeing you in person on October 24 so our team can say Thank You.

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Open Position - Security Technican

We currently have an open position for a full time security technician. If you are interested, please contact us at info@flamslockandkey.com.



Scope: Position requires the installation, repairing, and servicing of mechanical or electronic locking devices using both hand tools and special equipment. The employee must apply the principles and practices of the locksmith trade to a variety of locks.

Resolution of problems encountered in the malfunctions of locks and hardware is an essential part of the work. Employee must be able to make precise adjustments to parts of lock; work to close tolerances; follow detailed written or oral instruction; and modify instructions to fit the situation. In addition, the security technician must be able diagnose operational problems in locks; repair or replace worn tumblers, springs, etc.; follow specification for installation of complex systems; cut keys; re-combine locks; and secure locks by installing holding hardware. Pay based upon experience.

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Change is Happening, Be On The Lookout...

Over the coming month's, Flam's Lock and Key is undergoing a few transformations. Due to technical challenges, our plan to launch our website has been delayed until next month. Trust me when I say we are excited to unveil our new website. You can still keep up with the latest in our Security News by

following us on Facebook, LinkedIn and YouTube. Looking forward to your comments on our transformations.

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