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Security News You Can Use

October 2013



# FLAM'S LOCK & KEY

Protecting What **You** Most Value

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Dear Victoria,

Thank You! Because of you, Flam's Lock & Key is celebrating 60 years in business. To celebrate, we want to cordially invite you to our Customer Appreciation event being held October 24 from 10 to 1.

Being in business for 60 years, we have seen security evolve in such amazing and hi-tech ways. As your local security expert, we pride ourselves on staying current with technology and regulations keeping you and your business safe and secure. To help us celebrate our past 60 and future 60 years, the ASSA ABLOY Security Professionals Showroom will be on site to show you the latest in security technology.

Mark you calendar and join us for a fun filled day of food, prizes, tours, and celebration.

Protecting What You Most Value,

Victoria & Jack Flam

## Coming October 24, ASSA ABLOY 's Security Professional Showroom



The Security Professionals Showroom (SPS) is the latest addition to the ASSA ABLOY fleet of mobile innovation showrooms and displays products from 5 different group brands: Adams Rite, Arrow, HES, Medeco, and Securitron. Since its debut in January, the SPS has visited over 50 cities and hosted over 100 events, offering hands-on time with ASSA ABLOY's newest products. What makes the SPS innovated is during the tours, you are able to preview the newest product innovations from ASSA ABLOY including,

- Full suite of Arrow Revolution which are aesthetically pleasing Touch Screen Locks, with voice guided programming
- Arrow levers with classroom intruder function for K12 applications
- Medeco's Smart High Security Solutions with patented key control
- Fire, outdoor, and windstorm rated solutions
- Stand alone Medeco loss and liability products that retrofits existing hardware
- Smart magnalocks with integrated camera and motion detector from Securitron
- New electrification options for aluminum storefront doors by Adams Rite
- ASSA ABOY latest product Aperio which provides real-time wireless access control with audit trail



As an authorized Medeco Security Center, we are excited to have the SPS at our facility October 24 from 10 AM to 1 PM. Call today to reserve a tour time, stop by on the 24, or Register below. See you on then!



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## Celebrating 60 Years - Thank You

The team is excited about seeing you on October 24 for our Customer Appreciation event. With multiple sponsors and the SPS vehicle, we are expecting a wonderful day. Mark you calendar and join us for a fun filled day of food, prizes, tours, and celebration.

## Special Thanks To Our Event Sponsors



## Delivering Clients Unparalleled Transparency and Peace of Mind



Mac-Gray Corporation (NYSE: TUC), the nation's premier provider of laundry facilities management services to multi-family housing, is teaming up its LaundryView product, the most comprehensive and feature-rich laundry room monitoring system in America, with Medeco's XT electronic lock. The new combined system will provide unprecedented, dual-security for washer and dryer coin boxes and laundry card add-value stations, and virtually eliminate the risk associated with unauthorized use of keys. The system also provides clients subscribing to the service with reporting on all collections and attempts to access laundry room coin boxes or money vaults.

"At Mac-Gray we believe that an important part of the service we provide to our clients is the protection of their financial interests in our day-to-day management of the laundry facilities at their properties. We make a large investment in security and our decision to partner with Medeco in the deployment of their Medeco XT electronic lock has been based on a careful analysis by our Strategic Insight Group on its benefits for our clients. Combining it with our LaundryView monitoring system adds unparalleled security to the industry's most transparent financial reporting," said Stewart MacDonald, CEO at Mac-Gray.

The Medeco XT system eliminates the use of traditional keys, through the installation of electronic lock cylinders, used in conjunction with a single, programmable "collector's key" with access codes for each associated lock. The collector's key will only work at specified times and will record up to 5,000 time and date stamped events. The Medeco XT system is the most sophisticated security available for the central laundry room environment.

Article provided by BetaNews (<http://betanews.com/newswire/2012/06/05/mac-grays-laundryview-works-with-medecos-ultra-secure-electronic-lock-to-deliver-clients-unparalleled-transparency-and-peace-of-mind/>)

## Product Spotlight

### Medeco3 High Security Cylinders



Medeco<sup>3</sup> retrofit cylinders are ideal for any application requiring key control and physical security of your cylinders. Medeco<sup>3</sup> High Security Cylinders feature UL437 Listed physical strength components like the triple locking technology for ultimate pick resistance and solid brass construction with strategically placed hardened inserts to thwart drilling attacks. Passing UL437 and BHMA's rigid testing procedures reaffirms Medeco<sup>3</sup>'s ability to protect people and property. Medeco<sup>3</sup> builds on Medeco's over 40 years of lock engineering innovation and takes security to the next level while still offering the highest level of protection against unauthorized key duplication. For more information on Medeco Smart Security Solutions, check out Medeco's [Smart Security Solutions](#) video. Contact us today for a free demonstration of the latest in lock technology.

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## Helping You Select the Right Classroom Locks



While there are many factors that contribute to a safe learning environment, properly functioning doors and hardware, particularly on classrooms, play a significant role in maintaining the safety of students and staff. However, with such a wide variety of options available, selecting the correct hardware for the unique requirements of your school can be overwhelming. To help, ASSA ABLOY is offering a white paper, "Choosing the Right Classroom Locks". Written in easy to understand language, the paper also discusses lock functions and keying strategies. To download the white paper, visit [bit.ly/1cHUVBI](http://bit.ly/1cHUVBI) then contact us for a free school security assessment.

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## Ask The Security Expert



Will you be the next victim of crime? Your odds just increased.

CNN Justice: "Supreme Court won't delay release of California inmates"

For those readers who follow my blog you know my intent is not to promote our business, but with the impending release of 10,000 prisoner's I would be remiss to ignore passing along this information. Thousands who have not completed their terms have already been released from L.A. county jails (over 23,000) and county officials say some have been convicted of violent crimes. Statistics show that 99% of these felons will be back in jail with 3 years.

With that said, will your family, home or business be victim to the resulting crime that sends them back? For all of us, our odds just increased! For heaven sake, I don't care who you call (actually I do) but you can no longer wait to install high security locks or keep your head in the sand. Your alarm is your second line of defense not your first.

It is easy to be numb to warnings of disaster but like a hurricane warning will you be the one who waits for the tree to fall on you before you act? We may be in the Security business but we are human beings who care first!

## Open Position - Security Technican

We currently have an open position for a full time security technician. If you are interested, please contact us at [info@flamslockandkey.com](mailto:info@flamslockandkey.com).



Scope: Position requires the installation, repairing, and servicing of mechanical or electronic locking devices using both hand tools and special equipment. The employee must apply the principles and practices of the locksmith trade to a variety of locks.

Resolution of problems encountered in the malfunctions of locks and hardware is an essential part of the work. Employee must be able to make precise adjustments to parts of lock; work to close tolerances; follow detailed written or oral instruction; and modify instructions to fit the situation. In addition, the security technician must be able diagnose operational problems in locks; repair or replace worn tumblers, springs, etc.; follow specification for installation of complex systems; cut keys; re-combine locks; and secure locks by installing holding hardware. Pay based upon experience.

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## Change is Happening, Launch of Our New Website

We are proud to reveal our new website. Visit it today at [www.flamslockandkey.com](http://www.flamslockandkey.com). You can also keep up with the latest in our Security News by following us on Facebook, LinkedIn and YouTube. Looking forward to your comments.

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